

OLAKUNLE ADURAGBEMI QUADRI

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April 23, 2024

Hiring Manager,

DLM Capital Group Limited

66-668, Alexander Avenue,

Ikoyi, Lagos

Dear Sir/Ma

Employment Proposal with a N30 billion Project Finance Deal: A Win-Win Situation

My Name is Olakunle Quadri, and I am reaching out to present you with an opportunity to work together in a Win-Win situation. As Team Lead of Investments & Finance at a mid-sized firm, I possess a well-rounded skill set encompassing deal origination, structuring, financial modeling, advisory, and client relationship management (as detailed in my attached CV).

I recently originated a N30 billion project finance deal with the potential to generate N150 million in total fees. Unfortunately, my current firm lacks the capacity to handle such a large transaction. I believe this deal aligns perfectly with DLM's capabilities and could be a significant win-win situation.

I'm highly motivated to transition to a larger firm like yours, where I can leverage my expertise on complex deals while continuously learning from industry leaders. This move would also present a unique opportunity for DLM Group.

To showcase my qualifications further, I'm available for an interview at your earliest convenience. I've only presented this opportunity to a select few firms due to my genuine interest in joining your team.

Looking forward to joining the team.

Best regards,
Olakunle Quadri

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Profile Summary: Olakunle is highly motivated and results-oriented Senior Investment Banking Associate with over 5 years of professional experience in executing complex financial transactions, conducting thorough market analysis, financial statement analysis, financial reporting and providing strategic financial advice. Adept at building and maintaining client relationships, managing cross-functional teams, and ensuring the successful completion of high-profile deals.

He received his professional training in KPMG where he was rated as a "**Highly Exceptional Performer.**"

Seeking a challenging role to leverage my skills in investment banking and contribute to the growth and success of a dynamic organization.

ACADEMIC AND PROFESSIONAL QUALIFICATIONS

- Associate Chartered Accountant (ACA) 2024
- Bachelor of Science in Mathematics (First Class Honours) 2017
University of Lagos, Akoka.
- Member, Nigeria Institute of Management 2019
- Graduate Certificate in project management (PMP) 2015
PMkonnnect Training and Management consultants.

WORK EXPERIENCE

Bridgeway Limited, (An investment holding company) Oct 2023 - Date

Vice President, Investments and Finance

- Managed all aspects of the deal process, including financial modeling, valuation analysis, due diligence coordination, and preparation of marketing materials and client presentations.
- Conducted due diligence and market research to support deal execution and client presentations.
- Negotiated key deal terms and successfully closed complex transactions, ensuring client satisfaction, and maximizing shareholder value.
- Collaborated with senior executives and legal teams to structure complex transactions and negotiate favorable terms for clients.

- Developed strong relationships with senior executives at leading corporations, identifying, and securing new business opportunities.
- Mentored and coached junior associate and analyst, fostering a collaborative and high-performing team environment.
- Oversaw all aspects of financial management, including budgeting, forecasting, and financial reporting.
- Conducted financial analysis to support strategic decision-making and optimize financial performance.
- Managed relationships with regulators, investors and shareholders, banks, and other stakeholders.

KPMG Professional Services, Nigeria

August 2019 – Oct 2023

Experienced Senior Associate (Audit Division)

- Engagement In-charge on engagements of clients across various sectors including but not limited to financial technology space, FMCG, healthcare, shipping and maritime, foods and beverages and educational sector.
- Valuation team lead for the business valuation for companies such as UAC of Nigeria Plc, Food concept Plc, and other public and private companies.
- Certified facilitator for IFRS and auditing technical training in the firm.
- Developed audit programs, audit strategy and test procedures relevant to risk objectives.
- Developed project management skills by creating work plans with deadlines and task owners then periodically updating the plans as the audit progressed.
- Serves as part of the Knowledge Management team in charge of organising and facilitating IFRS workshops for both internal and external audiences.
- Awarded coach of the year multiple times
- Awarded the most Dependable employee of the Consumer Market unit.

HONOURS AND AWARDS

- Coach of the Year, Audit Division, KPMG Nigeria
- Most Dependable Employee of the Audit Consumer Market Unit, KPMG Nigeria
- Bronze medalist in the 2017 National Mathematics Competition for University Students (NAMCUS)
- Winner, MTN Foundation scholarship. 2015

SKILLS AND INTEREST

Financial Modeling

Valuation Analysis

Due Diligence

Client Relationship Management

Negotiation & Deal Structuring

Presentation and Communication

Market Research & Analysis

Team Leadership & Mentorship.