SOLOMON AMICKI ACI, ACSI, ACS

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SUMMARY

I am a global Investment Banking, Corporate Finance and Treasury dealing Specialist with considerable experience in portfolio Management, Investment Banking, Financial Advisory, Financial Modelling, Valuation of Financial instruments and Project Evaluation.

EDUCATION

- Chartered Institute of Securities and Investments UK (CISI) (ACSI) **Associate member March 2022**
- Nexford University Washington DC (Online Master of Business Administration) (In View) **2024**
- CFA Institute, Virginia, USA (January 2020 – Date) - **CFA Level 2 Candidate**
- ACI dealing Certificate (Global Financial Markets Association) Aug **2022**
- Nigerian Exchange (NGX) Authorized Dealing Clerk **Oct 2022**
- Chartered Institute of Stockbrokers (ACS) **Oct 2021**
- Federal University of Technology, Owerri POLYMER Engineering **(B.ENG) 2007- 2012**
- CFA Level 1 **Jan. 2018**

PROFESSIONAL ASSOCIATION

- Associate Member CIS (Chartered Institute of Stockbrokers)
- Associate Member CISI UK (Chartered Institute of Securities and Investments UK)
- Member, CFA society Nigeria
- Associate, Global Financial Markets Association.

SKILLS

- Bond valuation for Wealth management (Sovereign bonds, Euro bonds, corporate bonds, Convertible bonds, Discount, Premium bonds, Par bonds, High yield bonds, Bond structuring)
- Treasury dealings, Management, Asset Liability Management, Currencies, FICC and Derivatives.
- Equity valuation for Wealth management (valuation of dividend and non-dividend paying stocks using: Dividend discount model, Free cash flow model and Relative Valuation.
- Corporate Finance (Project evaluation using NPV/IRR, M&A due diligence, Capital structure balance, discounted cash flow valuation and working capital management)
- Private Equity and Alternative Investments
- Financial Modelling and forecasting
- Investment and Wealth management
- Trading fixed income and equity instruments

Greenwich Capital Limited (Greenwich Registrars and Data Solutions)
Investment and Portfolio Manager **Jan 2023-**

- Ensure portfolio meets day today and long-term liquidity needs.
- Portfolio Construction
- Portfolio rebalancing
- Strategic and Tactical Asset Allocation
- Ensure returns above benchmark
- Get good returns for the organization and Develop and execute strategies to enhance returns across organization’s asset portfolios
- Develop and execute strategies to enhance returns across organization’s asset portfolios
- Facilitate trade execution activities in fixed income and Equities

- Develop Treasury Bills/ Money Market/ Fixed Income/Equity trading Strategies to maximize system liquidity opportunities and generate more returns.
- Prepare and deliver reports, presentations and commentaries detailing historical performance, strategies, opportunities and risks for the ALCO, MIC, and Board committees.
- . Build, onboard and maintain relationships with trading clients and inform clients of applicable market activity
- Confirm all trades are booked accurately on daily basis and trade allocations are received from client.
- Interaction with senior team members daily to execute transactions and discuss strategic alternatives

ACHIEVEMENTS

- Developed strategies and framework for Equity Selection, trading and Management to achieve great returns on our Equities Portfolio.
- Developed SOP framework for Money market (Tbills) trading and management
- Developed Strategies and framework for Fixed income selection (Eurobonds, Sovereign and Corporate Bonds) and trading

Futureview Group

Head, Corporate Finance **July 2021-Dec 2022**

- Deal origination, Securitization, Transaction structuring for Bond issuance, Private placements sales& Structured Finance
- Business development
- Financial Analysis on listed and unquoted companies to determine projects viability
- funding requirements either through Debt or Equity and sending proposals these companies to
- Communicate results and possible Advisory solutions.
- Fund Raising and General Financial Advisory
- Liaising with Trust companies, Investment Banks, Insurance companies and Law firms to execute transactions.
- Liaise with regulators SEC & NGX for filing, Registration and Listing of new issues
- Relationship Management with existing clients (Accessing Risk tolerance and Ability) to meet their basic financial needs and ensuring gains for the firm.
- Develop Financial Models, Valuation Models and due diligence f framework for Corporate Transactions. Fundamental and technical valuation and analysis.
- Support and provide Advisory to stockbroking Unit,
- Development of Trade Execution Strategies for Fixed Income and Equities,
- Development of investment Strategies to meet the needs of the proprietary trading portfolio

ACHIEVEMENTS

- N11.68Bn Capital Raise for Project Falcon 11
- Led the Futureview team in the recent N116Bn syndicated raise for Dangote Cement (Project Falcon11). Futureview raised11.68bn. (Project Falcon 11). Use of excellent writeups, persuasive skills and good investor relationship help achieved this feat.
- Deal Origination and Capital Raise for MTN Offer for the sale of 575m units of Shares; (Project Ikoyi)(This was done through in-depth Financial Analysis to identify liquidity problems and the required mode of capital raise and sending advisory proposals to MTNN).Future view got the Mandate to be one of the houses to carry out this sale.
- Future view Corporate Finance team is part of the team that raised close to N100bn for MTN through thorough research write ups and equity sales.

- Deal Origination and Capital Raise for Dangote CP and Dangote Industries Funding SPV In-depth analysis on Dangote Cement and Advisory on the Use of Commercial paper to raise funds to finance its recent project. Future view Corporate Finance team was part of the team that raised N39bn for Dangote.
- Futureview Corporate Finance team also played a key role in raising N112bn for project Pinnacle
- Fund raising and developing Private Equity Model and Framework.
- Excellent Relationship management for HNI clients
- In-depth Advisory on the Security selection for Futureview Securities
- Capital raise for Project Pinnacle
- Deal Origination for Rights Issuance and Restructuring for a Publicly quoted company.

ACQUISITIONS

- Secured Acquisition mandates for OML 49 , 90 , 114 and also secured funding for these fields.
- Help generate a realized income in hundreds of millions in revenue

Ash Xander Consulting

Investment Banking Specialist **June 2020 - 2021**

- Deal origination, Securitization, Transaction structuring for Bond issuance, Private
- placements sales
- Structured Finance
- Sale of fixed income instruments
- Development and use of Structured finance products to raise capital
- Liaising with Trust companies, Investment Banks, Insurance companies and Law firms to execute transactions.
- Relationship Management with existing clients (Accessing Risk tolerance and Ability) to meet their basic financial needs and ensuring gains for the firm.
- Corporate finance advisory and Financial Due Diligence, Valuation analysis
- for Buy side
- (Mergers and acquisition)

ACHIEVEMENTS

- I was instrumental in the issuance of 18% fixed rate note for Lee Fakino
- (a construction firm). The mandate was for a N 1 BN Capital raise and N 700M was raised
- I led my team of professionals in serving as Arrangers in the placements of N500million in Fair money via 18%Fixed rate notes. First Ally Asset management carried out the investments.
- I structured loan products, Bonds and promissory notes for the purpose of capital raise for SME'S and project financing.
- Led a team of financial analyst, Investment Bankers and legal professionals to carry out due diligence on a target company for the 99% acquisition of an insurance company by a group of investors.
- I help structure a 30% Par bond (High yield bond) for a possible investment in Paelyt by DLM Capital group.
- I helped in the discovery of suitable portfolio companies and start-ups for Investments

East Century Capital (Hong Kong) Remote
Deal origination and Business Development **Oct 2019 - June 2020**

- Financial Analysis on quoted and unquoted companies to determine projects viability, funding requirements either through Debt or Equity and sending proposals to these companies to communicate results and possible Advisory
- Liaising with Trust companies, Investment Banks, Insurance companies and Law firms to execute transactions.
- Relationship Management with clients (Accessing Risk tolerance and Ability) to meet their basic financial needs and ensuring gains for the firm.

Numero Index Financial Services
(Fixed Income/Portfolio Management Tutor) **April 2017- Oct 2019**

- In depth tutoring and preparation of students for the CFA level 1 examination using the curriculum book of knowledge by the CFA institute to help them understand the mechanisms of the global financial market impacting students with knowledge through practical discussions and tutoring on the financial and global markets.
- Preparation of weekly tasks and projects in various courses like fixed income, equity valuation, portfolio management, and corporate finance.
- Preparation of weekly tests and assessments to ensure comprehension of complex financial concepts.
- Tutoring and Research and development of up-to-date tutoring techniques.

AIICO INSURANCE (Contract)
Insurance Marketer **Apr 2016-Apr 2017**

- Access riskiness of intending policy holder and advice on the most appropriate policy subscription for customers with respect to age, credit worthiness, health issues etc.
- Proffer safe investment solutions to prospective policy holders to mitigate volatile macroeconomic environment Organize marketing outings with a view of capturing prospective clients in target areas.
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