



EKULIDE MIRACLE. C

LOGISTICS EXPERT | ECONOMIST | RESEARCH ASSISTANT
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OBJECTIVE

My objective is to put my skills and vast experience to work, contributing to collective efforts to achieve overall success. I also hope to build upon my skills and experience, learning corporate trade in different cultures and environments.

SKILLS

RESEARCH

As an Economist with a great interest in learning new ways and concepts to improve my company and staff, I do much research. I am a skilled researcher, and I believe in dedicating adequate time and resources to research as results help to guide company policy and ensure success.

OPERATIONS MANAGEMENT

As an Economist with practical experience in growing companies, I have experience and skills in operations management.

EXPERIENCE

LOGISTICS EXPERT • Founder, CEO (GAME CHANGES LOGISTICS COMPANY) • 2019 – PRESENT

In 2019 while still at the Ecole Superieure Des Technologies Avancees Et De Management (ESTAM), I founded my first company. Game Changers Logistics Company (GCLC) is a logistics company that helps reduce the cost of deliveries for businesses by cutting unnecessary logistics steps and hidden costs.

I started GCLC on my own and focused on B2B services. Within a year, we had such clientele that we had to take a loan to increase capacity. As of 2022, we have two hundred skilled personnel and over one hundred vehicles for operations. We cater to businesses in and outside Lagos state, Nigeria.

As CEO, I am responsible for managing GCLC's structure and business strategies. I oversee decisions to ensure profitability and ensure we have a culture of customer management.

ASSISTANT MANAGER • DELIVERY24.AFRICA • 2020 – 2021

After graduating from ESTAM in 2020, I got a job at Delivery24.Africa, a logistics company that focuses on delivering groceries to individuals and vendors. Delivery24.Africa hired me because they were impressed by the leadership skills I showed as GCLC's CEO to navigate the competitive logistics market in Lagos. Hence, they hired me to manage their operations, but first, I had to start as an Assistant Manager as I learned the ropes at Delivery24.Africa.

SALESMANSHIP (NEGOTIATION SKILLS)

As CEO and Founder of Game Changers Logistics Company, I have much experience negotiating deals and contracts. As CEO, I have negotiated several deals with several business outfits, and these deals have seen GCLC's operations and profits grow as our clientele grew.

SKILLS

NETWORKING

For growth and success, networking is essential. Today's business climate requires collaborations between organizations for profitability and smoother operations. To achieve this, one must possess good Networking skills. I have excellent networking skills. Hence, I build the best relationships that provide great business success chances.

MANAGERIAL SKILLS

As CEO of GCLC and as Delivery24.Africa's Operations Manager, I have much experience managing resources, both human and capital. I can and have achieved much with fewer resources, which is a great skill I possess.

OPERATIONS MANAGER • DELIVERY24.AFRICA, NIGERIA • 2021 – PRESENT

After working as Assistant Manager at Delivery24.Africa for almost a year, I was promoted to the position of Operations Manager. I structured operations strategy and delegated tasks and responsibilities in this role. I also oversaw policies and operations that helped build trust and connections with customers. Within a year of taking this role, the reach of our operations tripled, and Delivery24.Africa made record profits as well.

TEACHING ASSISTANT • Ecole Superieure Des Technologies Avancees Et De Management (ESTAM) • 2018-2019

While at ESTAM, I served as a Teaching Assistant, helping first-year students and others who struggled to understand the entry-level Use of English Courses. As a Teaching Assistant, I found much success with the students. I bonded with the students and found innovative ways to help them grasp the various subject matters discussed in the Use of English Courses.

EDUCATION

B.Sc (Economics) • 2020 • Ecole Superieure Des Technologies Avancees Et De Management (ESTAM)

VOLUNTEER EXPERIENCE OR LEADERSHIP

I have always been an active volunteer, especially for Religious and Humanitarian purposes. In 2015, my Church, Redeemed Christian Church Of God, organized a charity program for underprivileged kids and old adults in Nigeria. I volunteered to assist the Technical Crew and assisted in providing protocol.

While studying at ESTAM in the Benin Republic, I often volunteered to join my colleagues and other concerned individuals we moved around the city, educating people on the need for good hygiene. Sometimes, it was an awareness campaign for a disease like HIV. Sometimes, we led marches to support Women's Rights as we moved around the city showing support against Gender-based violence.

During the EndSARS protest of 2020, in which Nigerians protested police brutality, I took the initiative and led GCLC and

TEACHING SKILLS

As a student at ESTAM, I also doubled as a Teaching Assistant for two years. As a Teaching Assistant, I found innovative ways to help the students grasp concepts that proved difficult for them.

Delivery24.Africa to contribute towards the struggle. We provided free logistics services to the protesters.

Apart from ensuring a policy of gender equality in both GCLC and Delivery24.Africa, I led both companies to organize Women Empowerment programs. We often held rallies and walks to the marketplaces to enlighten the traders so they would enlighten their children. We also went to High Schools and Universities as we encouraged women and girls to apply for roles in corporate companies.