

Oscar Anomnihe

Business Development/Financial Data Analyst

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Plot 1033 Works Layout Owerri Nigeria

Professional summary:

Highly focused Business Development/Financial Data Analyst with over Ten years experience in Finance/banking industry alongside a proven record of successful portfolio management. Adaptable and motivated, developing opportunities that further establishes business goals.

WORK EXPERIENCE

1. Private Equity Analyst (Intern) Remote role

Company: Kingmakers inc

Company description: Private Equity firm

Period : 03/2021 to 05/05/2021

Achievements/Tasks

- Conducted industrial wide research on potential opportunities for small business acquisition in United States
- Analyzed and Built detailed financial models (Complex Leverage Buyout models) for potential acquisitions
- Worked directly with the founder on a new debt fund project for small business acquisitions called KM Debt fund.
- Researched on developing a proprietary AI technology for the new Debt fund underwriting process.
- Developed presentation materials to showcase opportunities for partners and investors of the projected Debt fund.
- Researched on and drafted underwriting policy and pricing for the new Debt Fund
- Monitored and analyzed financial, statistical and operational data trends

2. Global Sales Executive(Partnership program)

Company: Fayrix inc.(Israel)

Company description: AI, Software Development and Big Data Solution provider

Period : 07/2019 to 02/2021

Achievements/Tasks

- Engage global client to our AI/Big Data solution platform
- Ensured integrity, efficiency and delivery of forecasted data and AI delivery solutions to engaged clients.
- Carried out rigorous sales projections with meticulous attention to details
Provided Machine learning engineers with comprehensive client feedbacks for continued improved solution algorithms

3. Team lead sales (Senior Associate)

Company: Polaris Bank Ltd (Skye bank plc)

Company Description: Banking and Financial Service provider

Period : 07/2015 to 10/2016

Achievements/Tasks

- Collaborated with customer success team for regular implementation of superior customer welfare scheme to ensure optimal sales growth and retention
- Planned and executed regional sales and business development strategies using effective people's management and organizational abilities
- Achieved bank wide recognition on a 40% spike in profitability through effective implementation of reviewed branch sales and cross-selling strategies

- Used Microsoft tools to create correspondence, edit spreadsheets and develop presentations.

4. **Team lead (Associate)**

Company: Diamond Bank Plc (Access bank plc)

Company description: Banking and Financial Service provider

Period : 06/2010 to 06/2015

Achievements/Tasks

- Provided customer service team with comprehensive client feedback for continued improvement on product service
- ensured due delivery of client expectation and quality service for optimal customer experience
- Aggressive implementation of sales and retention strategy which increased the branch balance sheet by 15% month-on-month.
- Planned and executed sales strategies which earned a breakeven within 6 months of branch establishment.
- Provide staff success team with regular feedback on branch staff welfare for continual improvement of staff productivity.

5. **Executive Trainee (Analyst)**

Company: Keystone Bank Ltd (BankPHB)

Company description: Banking and Financial Service provider

Period : 07/2008 to 02/2010

Achievements/Tasks

- Scheduled calls on 15 clients per day, providing advice and support on credit profiling, deposit status, business growth and retail product awareness/benefits.
- Carried rigorous customer service and credit analysis/processing with meticulous attention to accuracy
- Achieved a 40% increased balance sheet within the period under engage

EDUCATION

Msc Financial Engineering (3.65/4.0 CGPA)

Institution: WorldQuant University Louisiana, New Orleans, U.S

Period: 04/2017 to 03/2020

BEng Polymer Engineering

Institution: Federal University of Technology Owerri Nigeria

Period: 01/2001 to 07/2006

CERTIFICATION

Data Analyst

Introduction to Data Analysis(Certification)

Institution: The Data incubator New York City, U.S

Period: 06/2018 to 09/2018

SKILLS

Algorithm, programming, Leadership, Business development, Business analysis, Risk management, Machine learning, Quantitative analysis, sales, data analysis, credit analysis, portfolio management, Credit risk management, Customer service, Financial analysis, blockchain, python, R language ,Excel/VBA

LANGUAGES

English (Native Language)

INTERESTS

Artificial Intelligence, Data Analysis, Business Consulting, Sales and Marketing
Research and Development, Machine Learning, Quantitative analysis, blockchain, crypto currency