

BERTRAM OBUERIKE OKONKWO

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PROFILE

Bertram is a graduate Economist with a demonstrated history of working in both the Private and Public sectors. Bertram possesses good analytical skills and problem-solving skills that translate to making informed decisions. He has applied these qualities in his job role as a Trader for Petrol Energy. Bertram is conversant with gasoil/heating oil pricing using the Platts scheme. I have also worked in the capacity of finance management where I frequently updated Petrol's P & L after every trade/transaction.

Also, as a trader I have garnered soft skills in Data analytics; for example, using a Euler model of analysis to draw predictive inferences on future prices of financial stocks in a pandemic era.

Bertram is a self-taught data analyst currently taking his Google certification course in data analytics. I am still verdant but can boast of 3 years of post-graduate working in the fast-paced private sector. Finance, Tech and Data Analytics are my CORE interest.

EDUCATION

BSc. Economics, *University of Nigeria, Nsukka (Enugu, Nigeria)* Jul 2018

- Relevant Coursework: Microeconomics, Macroeconomics, Development Economics, Mathematical Economics, Econometrics, Energy Economics, Management Accounting, Research Methodology, Public Sector Economics.
- Dissertation: Impact of Manufacturing Sector on Economic Growth in Nigeria (1986-2016)

Secondary School Education (WAEC), *University of Calabar International Secondary School (Cross River, Nigeria)* Jun 2013

- Relevant Subjects: Mathematics, English Language, Economics, Geography, Chemistry, Physics, Biology

WORK EXPERIENCE

Trade and Finance, *Petrol Energy Marketing and Supply Limited – Oil & Gas* Nov 2021- Present

- Analytical application of PLATT to determine company's product prices.
- Track trades with clients (especially IOCs) and report weekly loading of white products traded.
- Update the managing director on global price trends of energy derivatives.
- Provide daily updates to the operations team on the current domestic price of white products.
- Closed trade with IOCs worth millions of dollars
- Accountable for the provision of accurate and timely KPI measures.
- Liaise with other teams to ensure smooth operations; develop and maintain robust front office and stakeholders' relationship.
- Current team leader for a CNG research report, that will serve as a blueprint for my company's intention towards gas.

Financial Advisor, *FBN Insurance– First Bank Holdings* Jun 2021 – Sep 2021

- Maintained a strong client relationship by solving prospects/clients' financial needs.
- Grew client's financial portfolio from scratch.
- Financial advisor on Insurance policies to clients/customers.
- Prepared and presented daily/weekly reports of clients' premium.
- Insurance policy underwriter for policyholders (clients).
- Achieved company's set target on cash inflow from insurance policies.

Sales Manager and Marketer (remote), *DougyBee and Company – Construction and building* Oct 2020 – Jun 2021

- Composed all media content-writing of the company
- Improved company's client base through its online presence
- Draw predictive inferences from company's sales and check KPIs
- Prepared company's quotation and costing for prospective clients

Post-Graduate Intern, (NYSC), *Nigerian Midstream & Downstream Petroleum Resources Authority (NMDPR)* Apr 2019 - Apr 2020
Strategic Planning Intern – *Cooperate Planning Department* (Apr 2019 - Oct 2019)

- Gained analytical skills by consistent monitoring of the agency's KPIs to attain set targets.
- Proficient use of Office Excel by daily updating of pump price on company's database.
- Carried out routine inspections at local (Petroleum Motor-sport Spirit) PMS terminal to ensure strict compliance with the market price.
- Enhanced my problem-solving skills working as Technical Assistant to the General Manager (Head of Corporate Planning Department) in my duration.

HR Intern – *HR Department* (Oct 2019 – Apr 2020)

- Enhanced my writing skills by Minuting on the agency's incoming memo, files and receipts
- Monitored catalogue of Agency staff files and other delicate files

- Member of ad-hoc staff that conducted the agency's 2019/2020 recruitment exercise.

Undergraduate Internship – *Eagle Height Plastics Industry*

Mar 2015 – Sep 2015

- Carried out research and feasibility studies for company financial growth
- A member of the company's production team aimed at manufacturing quality plastics.

OTHER ACTIVITIES, INTERESTS AND AWARDS

Community Development Service (CDS) – *National Youth Service Corps Programme (NYSC)*

April 2019 - Mar 2020

- Weekly sanitation of the Wuse zone 3 districts of Abuja, FCT; aimed at improving environmental hygiene and general wellbeing.
- Group project; a contribution purchase of 50 plastic chairs for general weekly meetings.

Convener, *The Empowered African Child Initiative (TEACI)*

2019 - Date

TEACI is a programme established to work towards a brighter educational future for Nigerian children.

- Fundraiser for the tuition of 57 school pupils for the 2019/2020 primary school academic session at Nyanya community school, situated in Nyanya, Abuja.

Member, *Independent Baptist Church Sport Team*

Jan 2019 - Date

- Award: Team Sport Man of the Year 2020

TRAINING/ ONLINE COURSES/ CERTIFICATE

- Google Data Analytics Professional Certificate – *Google* In view
- Certificate of Completion – *Google* In view
Module 4/8: Process Data from Dirty to Clean
- Certificate of Completion - *Google* In view
Module 3/2: Prepare Data for Exploration
- Python Certified Entry Programmer – *Cisco* In view
- Certificate of Completion – *Corporate Finance Institute* 2022
Mathematics Fundamentals for Capital Markets
<https://www.credential.net/1f471bbd-4380-4956-b7f4-fb1a31733aee>
- Certificate of Completion – *Corporate Finance Institute* 2022
Excel Fundamentals- Formulas for finance
<https://www.credential.net/a270d514-cc89-445a-9061-4996e37be0a0>
- Certificate of Completion – *Google* 2022
Module 2/8: Ask Questions to make Data Driven Decision
<https://www.coursera.org/account/accomplishments/certificate/J3WZ5UBC3X8L>
- Certificate of Completion. - *Google* 2022
Module 1/8: Data, Data, everywhere
<https://www.coursera.org/account/accomplishments/certificate/748S5GAKI98S>
- Certificate of Completion. - *Citi Bank* 2022
Market Divisions (Sales and Trading) Virtual Intern Experience.
https://insidesherpa.s3.amazonaws.com/completion-certificates/Citi%20APAC/JyqBRt97DnJMFf4Pb_Citi_xp6envbz8wjGeGt9x_1643518656275_completion_certificate.pdf
- Certificate of Completion - *World Bank-sponsored Course* 2020
Trading for Development in the Age of Global Value Chain.
<https://courses.edx.org/certificates/ffc007caadac4b75a7f66ae5753e710d>
- Certificate of Completion - *World Bank-sponsored Course* 2019
Unlocking Investment and Finance in Emerging Markets and Developing Economies (EMDEs)
<https://courses.edx.org/certificates/e58aacbca5a84a2c9e8100c9c35056c8>

RELEVANT SKILLS

- **IT:** Microsoft Office, STATA, E-Views, SPSS, SQL, MATLAB, Tableau, Data Analytics, Python
- **Talent:** My top soft skills using Plum assessment: <https://secure.plum.io/p/9JFig-wE7fgrsEIYSZOU5A>
- **Language:** Business Fluent in English
- **Hobbies:** Chess, Football

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- **Interest:** Financial Economics, Financial Analytics, Renewable Energy economics, Environmental Economics, Sustainability and Social Change.

REFERENCES – Available on request
