

OLUWALONI ADESHOLA NIMOTA

No 4, Temidire street, Ramoni Bustop , Lawanson, Surulere, Lagos State.

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PROFILE

To be effective and relevant in any challenging environment, contributing positively to goals and objectives of the organization and develop a remarkable career in a dynamic organization.

BIO DATA

Date of Birth: 28th March, 1991

Gender: Female

State of origin: Lagos State

EDUCATION

University of Lagos

MSc. Economics 2021

Matric No:189081038

Ladoke Akintola University of Technology, Ogbomosho Oyo state. 2014
B.Tech Agricultural Economics and Extension (Hons) Matric No: 090251

TRAININGS AND WORKSHOPS

- Building the Execution Discipline (2020)
- Fundamentals of Credit Control and Debt Recovery II (2020) .
- Anti-Money Laundering Test (2020)
- Then You Factor – Applying Emotional Intelligence to Customer Service (2020) · Working Smart – Organize and Manage Your Time Effectively (2020) ·

SOFT SKILLS AND COMPETENCIES ·

- Entrepreneurial and Creative thinking ·
- Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint)
- Excellent communication and Writing skills.
- Good leadership, Time management and Organizational skills
- Dexterity in spoken language English
- Critical observation
- Effective Learning and problem solving skills

- Solid Human Relations

WORK-EXPERIENCE

·MICROLEASING LIMITED: INVESTMENT MANAGER (Oct 2021-Till date)

- Source for new investors and expansion of portfolios
- Negotiate and close new transactions, portfolios, restructuring
- portfolios rescheduling, capital increase, equity sales
- Relationship management of existing and new investors
- Develop strong pipeline for new and quality Investment opportunities

PERSONAL AND BUSINESS LENDING ANALYST, PAGE FINANCIALS (Oct 2019- April 2021):

- Credit advisor to customers, ensure consumer finance are sourced from the organization. Ensure cordial relationship between customer and the organization
- Avail procedures and advice to customers for business loans, Issue local purchase orders(LPOs), Consumer finance processor to salary earners.

· PHILLIPS OUTSOURCING LIMITED 2017-2019 TEAM MEMBER, FOREIGN /Treasury OPERATIONS, UNION BANK NIGERIA PLC, STALLION PLAZA MARINA LAGOS ISLAND :

- issuance of letters of credits, for importations issuance of bank guarantees, bonds, and standby LCS bills for collections processing of form M and PAAR
- Booking of corporate and commercial loan on Flexcube, Re-availment of overdraft, refund and recoup. Booking of overdraft, SMEs, collateral deposits. Maintenance of cot rates, journal entries and advance payment guaranty. Fx allocation and bid schedules.
- Necessary documentation for the loan package.
- Research applicant credit status and current financial position.

- Prepare and maintain all paperwork for existing and new loans, including loan disclosures.
- Create repayment plans.
- Complete loan contracts and ensure clients are kept informed of the rules and requirements.
- Work with clients to establish their needs and recommend suitable types of loans.
- Submit files to the designated Underwriter.
- Conduct interviews to assess client eligibility for loans or mortgages.
- Ensure you comply with the established regulations and law requirements.
- Follow-up with clients to verify important information

STRATEGIC OUTSOURCING LIMITED

• DIRECT SALES EXECUTIVE, *DIAMOND BANK PLC* (2017):

- Selling loans and all other bank's products to customers
- Evaluating loan applications and documentations
- Identifying cross-selling opportunities
- Participating in company-wide market storms/strategies
- Reporting customer's complaints and getting resolution.

National Youth Service Corps: Ubimini Community High School, Emouha Local Government, Rivers State As Economics and Agricultural science Assistant Teacher From Oct 2015-Oct2016 NYSC/ RV/LUT/2015/130055

- Assisting Teachers in preparing the lesson materials and school equipment
- Recording and reporting a pupil's progress to the Teacher
- Helping pupils stay focused during class hours
- Supervising group activities, sports events and school outings
- Helping Teachers manage student behavior
- Looking after children who are unwell or upset
- Providing a healthy and safe learning environment for children

References

Mrs Bolarinwa Makanjuola: +234 802 832 8898
FCMB, Branch Operations

Mr Uche Okpechi: +234 802 924 8775
Union Bank, Foreign operations