

SAMUEL OLADAPO

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Profile

I am an ethical Individual with a penchant for proffering solutions. Over the last 4 years, I have worked across teams within an Investment Bank which enabled the grooming and utilization of my problem-solving skills, technical skills, people skills, etc. I consider myself a progressive thinker who seeks effective ways to execute tasks. I enjoy working with people regardless of their race, tribe and religion.

Skills & Competencies

- Proficiency in the use of Microsoft Office suite, QuickBooks & Bloomberg Terminal;
- Strong valuation and financial modelling skills;
- Proficiency in the preparation of Business plans & Feasibility studies;
- Strong adaptability skills;
- Strong interpersonal skills and ability to work effectively in a team;
- Strong analytical, and presentation skills;
- Strong work ethics, time management skills, critical reasoning skills, emotional intelligence, communication skills, and networking skills, etc.

Experience

- Cordros Capital Limited | April 2019 | Investment Banking
The following embody tasks I perform in my role as Senior Analyst:
 - Assume responsibility for transactions spanning structured debt capital raise, financial advisory and Issuing House services for Companies within the Agric, Healthcare, Oil & Gas, Financial Services, Leasing, and Real Estate sectors of Nigeria.
 - Build detailed financial models and perform equity valuation for clients hinged on macro- economic/industry realities and the project/entity's peculiarities.
 - Prepare business plans & feasibility studies for clients upon obtaining an in-depth understanding of their strategic goals and plans.
 - Perform financial analysis on companies of interest in order to make informed deductions;
 - Maintain relationships with key stakeholders including regulators, stockbrokers, solicitors, trustees, etc., to ensure seamless execution of our transactions.
 - Prepare transaction documents such as proposals, scheme documents, investment teasers, investment decks/information memorandums, valuation memorandums, etc.
 - Work with the legal team to draft legal documents such as (i.e., Non-disclosure Agreements, MOUs, Terms of engagement, Financial Service Agreements, etc.)
- Cordros Capital Limited | November 2018 | Cordros Academy
 - I worked across all client facing arms of Cordros Capital Limited comprising: Investment Banking, Asset Management and Securities Trading.
 - I worked on corporate restructuring and capital raise from the equity capital market for market leaders in Marine/Logistics and Insurance industry respectively.
 - Worked with the sub arms in Asset Management comprising Wealth Management, Investment Management and Retail Sales. During the period, I provided financial advisory services to

- prospects & clients (High Net Worth and Retail) which yielded new account openings and capital appreciation for the clients with existing investments.
- I worked with the sub arms of the Securities Trading comprising: Channel Sales, Institutional Sales, Research and Securities Trading. During my spell in the sub arm of Securities Trading, I availed myself to help execute excellently, pending transactions including creating leads, sourcing “flows” from international clients and ensuring they were matched.
 - legal due diligence and framework
 - Cordros Capital Limited | May 2018 | Institutional Sales & Equity Trade Intern (NYSC)
 - I worked with the Head of Institutional sales to sign on Pension Fund Administrators (PFAs) and Insurance companies.
 - I was responsible for communicating with international clients via Bloomberg.
 - I worked with the securities trading arm of Cordros Capital and gleaned from the knowledge of top brokers on initiating trades, executing trades, advisory on stocks to be traded in the equities market, etc.

Education & Trainings

- CFA Institute candidate | L1
- Future Business Leaders Programme UNOCASA | 2017-2018
- University of Lagos | Actuarial Science, Bachelors of Science (BSc, Hons) | Second Class upper(4.14) | 2014-2017
- Prestige Private College | W.A.S.S.C.E | 2011

Bio-data

Date of Birth: 28/11/1994 **Sex:** Male

References:

Kehinde Abioye +1(443)9365682 John Oseyili 08174600803

Transaction Experience

S/N	Transaction	Participation
1	Provision of financial advisory for the construction of a 10-ton palm oil processing plant and the acquisition of land for the cultivation of a 22,000-hectare farm.	<ul style="list-style-type: none"> - Prepared all transaction documents including the investment teaser, Information memorandum and Outline Business Case (OBC); - Provided support for the preparation of the financial model of the project.
2	Provision of capital raise advisory of ₦3.23 billion for the largest marine leasing & logistics company in Nigeria.	<ul style="list-style-type: none"> - Analysis of the financial position of the company to ascertain the appropriate capital to be raised; - Preparation of right circular; - Preparation of investment teasers & Deck.
3	Provision of advisory for the floatation of a \$2 million mutual fund.	<ul style="list-style-type: none"> - Collaborated with the team to prepare the prospectus for the fund; - Liaised with all parties including the regulators for the approval of the offer.
4	Provision of project finance advisory of \$7.5 million for the construction of a 2.5kmx10" Gas pipeline with compression & metering facilities.	<ul style="list-style-type: none"> - Collaborated in the review and preparation of the transaction documents including all agreements, and marketing documents, etc.
5	Provision of Joint Issuing House services to a State Government for its N13.5bn bond issuance.	<ul style="list-style-type: none"> - Review of all scheme documents prepared by the lead issuing house.
6	Provision of capital raise advisory of \$1.5 million for an Agric-Tech Firm	<ul style="list-style-type: none"> - Proposed the appropriate transaction structure for the capital raise based on our review of their financials and considerations of potential investors; - Prepared the Information Memorandum, Pricing Supplement and Teasers for the transaction; - Collaborated in the preparation of the financial model; - Updated the financial model based on revised scope for the project; - Engaged potential investors to market the transaction.
7	Provision of financial advisory services on acquisition of an equity stake in a Pension Fund Administrator.	<ul style="list-style-type: none"> - Provided financial due diligence and prepared a report and subsequently a non-binding offer for our client.
8	Provision of capital raise advisory of ₦2.3 billion for a leading Insurance Company's Right issue.	<ul style="list-style-type: none"> - Preparation of transaction documents and driving of the administrative process for the filing of the offer with the SEC.
9	Provision of transaction advisory for the Private Placement & Right Issuance of a Nigerian Commercial Bank.	<ul style="list-style-type: none"> - Prepared the Private Placement Memorandum, Rights Circular and Valuation Memorandum for the transaction.
10	Provision of Equity valuation for a Nigerian Tier 2 bank	<ul style="list-style-type: none"> - Proposed the valuation methodologies to be utilized; - Valued the Bank based on the agreed methodologies (Excess Return, Relative Valuation & Adjusted DCF hinged on the forecasted Statutory Reserves of the bank; - Prepared a Valuation Memorandum.
11	Provision of financial advisory service for an upstream & mid-stream oil and gas company	<ul style="list-style-type: none"> - Prepared a scheme document for the acquisition of some assets and obtained a no-objection from the SEC for the acquisition.

12	Provision of capital raise advisory service via a Private Placement & Rights issue for a conglomerate	<ul style="list-style-type: none"> - Prepared the scheme documents including the private placement memorandum and the rights circular; - Conducted the equity valuation of the Group; - I prepared marketing documents including the investment teasers & discussion documents, etc.
13	Provision of Financial advisory services to a conglomerate for share reconstruction and debt to equity conversion	<ul style="list-style-type: none"> - Preparation of the scheme documents used to obtain approval from the Court.
14	Provision of capital raise advisory service via debt and equity for a leading internet service provider	<ul style="list-style-type: none"> - Preparation of Investment Memorandum - Preparation of equity valuation report for the company's shares. - Led engagements with the company and potential investors.
15	₦ 4.5 billion Capital Raise Advisory to Me Cure Industries Limited under a ₦ 20 billion programme	<ul style="list-style-type: none"> - Prepared the Shelf prospectus and Pricing Supplement for the Issue and jointly led the engagements with all parties and the Regulators.
16	Financial Advisory to a Fertility Center in Lagos for a \$4.25 million equity capital raise from a Private Equity Firm	<ul style="list-style-type: none"> - Prepared a financial projection for the Company and an equity valuation; - Reviewed the non-binding term sheet and advised the client regarding a sustainable structure for the investment. -
17	Acquisition of majority shares of a downstream Oil and Gas company	<ul style="list-style-type: none"> - Prepared the Information Memorandum required by the SEC for the transaction; - Prepared the Form 2 required by the FCCPC for the transaction; - Alongside the appointed party we conducted financial due diligence ("DD"); - Conducted the valuation of the target using appropriate methodologies and prepared a Valuation report which also captured our observations from the DD and the considerations for the valuation conducted.
18	Delisting of 11 plc from the Nigerian Stock Exchange	<ul style="list-style-type: none"> - Jointly prepared the Explanatory notes for the delisting and Delisting Memorandum required by the Regulators.
19	Preparation of Business Plan & Marketing Documents for a proposed financial institution	<ul style="list-style-type: none"> - Prepared the detailed business plan, Information Memorandum & Investment teaser for the proposed company; - Prepared the financial forecast for the company; - Led conversations with the sponsors to recommend appropriate funding approaches.
20	Listing by Introduction of a Pharmaceutical Company	<ul style="list-style-type: none"> - Led all engagements with the Company and the solicitors to conclude material house cleaning efforts before engaging regulators; - Valued the shares of the company and provided a valuation memorandum.