

Opemipo David IBIGBAMI

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- Objective** To work in a challenging environment which offers for acquisition of expertise, growth and development, and exposure enough to provide leading services and rewards creativity, ingenuity and superior performance, where excellence and integrity are norms.
- Experience**
- 2021 **ZEBCHA INFRASTRUCTURE LIMITED** **MAITAMA, ABUJA**
Financial & Investment Analyst
- Member of team conducting fund raising and structuring investments in a \$US25 million Infrastructure, Agro, Housing Fund, the first fund of the firm.
 - Upgrading project feasibility, assisting in transaction and financial reviews, structuring, and negotiations with value chain participants and investors for the \$40m Warri Water Works Project for the provision of 68million liters of water a day and installation of 120km of pipelines and 21,000 prepaid meters
 - Co-leading the building of financial and economic models, coordinating surveys and other developmental work for a Truck and Trailer Park Project for 16 locations nationwide for the Federal Ministry of Works
 - Co-developing a \$4M solar hybrid power plant; a 1.5MW solar, gas, and storage hybrid facility to produce 24hrs power supply to a dedicated offtaker.
 - Sourcing, structuring and closing over \$10M of commodity trading deals
 - Managing relationships with government institutions and other key project stakeholders on various transactions
- 2018 – 2020 **PURPLE CAPITAL PARTNERS LIMITED** **LEKKI, LAGOS**
FIELD OPERATIONS MANAGER
- Team member responsible for development of a \$10M agro-commodities operation
 - Engaged in business development activities in support of the commodities business
 - Conducted portfolio valuation producing portfolio statement and reviews
 - Conducted reviews and research on the commodities market
 - Coordinated fund raising and marketing strategies for transactions
 - Worked along side the managing partners in deal origination, pitching and marketing efforts
 - Proper information management by liaising with different stakeholders across different time zones
- 2015-2018 **AVANTE CONSULTING SOLUTIONS** **LEKKI, LAGOS**
Business Analyst
- Interfaced with individual and institutional clients providing solution to complex enquires.
 - Successfully delivered projects which increased the efficiency of clients
 - Prepared and delivered investor presentations, papers, etc.
 - Co-produced marketing documents for the company
 - Drove adoption of capabilities and solutions for application across client base
 - Trained staff and end users in respect of various deployments
 - Provided exceptional support to end-users of application
- 2013-2015 **DIGHUE VENTURES** **ABULE EGBA, LAGOS**
Business Development
- Locate and propose potential business opportunity by contacting potential partners, discovering and exploring opportunities
 - Close new business opportunities by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations
 - Enhance organization reputation by accepting ownership for accomplishing new and different requests; exploring opportunities to add value to job accomplishments
- 2012-2013 **COMMAND DAY SECONDARY SCHOOL** **ODOGBO, OYO**
Office Assistance & Teacher
National Youth Service Corp

- 2012 **PROCTER & GAMBLE** **AGIDINGBI, LAGOS**
Digital Marketing Manager
- Conducted research and development for digital related projects.
 - Initiated the localization of P&G website
 - Managed the growth of the mobile customer database

Education

- 2019 **UNIVERSITY OF LAGOS** **AKOKA, LAGOS**
Master of Business Administration
- 2012 **OBAFEMI AWOLOWO UNIVERSITY** **ILE-IFE, OSUN**
B.Sc. (Hons) Agricultural Engineering – Second Class Upper

IT Skills MS Office Suite (Word, PowerPoint, Excel), Adobe Suite, CorelDraw,

Relevant Skills Financial Analysis, Financial Modelling, Research, Economic Analysis, Entrepreneurial, Technical and analytical acumen, strong team player and interpersonal skills, Effective Communicator, continue drive to succeed, strong organizational skills as well as good stamina for effective hard work.

Leadership **TWOC Youth Fellowship**

Roles President

- Preparing objectives, goals, strategies and measurements for youth programs.
- Planning and coordinating special events, service projects, fund raisers and other activities.
- Increased average participation from about 10% to over 75%
- Organised the 1st outdoor event for the fellowship

Beyond Ife Committee

Member

- Part of an 11-man committee that organized a pre-employment and entrepreneurial seminar which had about Over 500 people in attendance

Personal Reading, Tennis, Cycling
Interests:

References: Available upon request