

IBIKUNLE O. OLATUNJI

6B, OLANREWAJU NINALOWO CRESCENT, LEKKI PHASE 1, LAGOS

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PROFILE:

A highly dynamic, innovative and self-motivated professional with a diverse, progressive finance experience. A result oriented individual who consistently meets and exceeds expectations. Thrives in high-pressured, fast paced environment. Excellent financial analysis, economic analysis and team building skills with attention to details.

SUMMARY OF EDUCATIONAL QUALIFICATION AND DATES:

Obafemi Awolowo University, Ile Ife, Nigeria.	Bachelor of Science (B.Sc.) Microbiology Second class (Upper Division)	Sept 2001- Nov 2006
Air force Military School, Jos.	Senior School Certificate (West African Examination Council)	Jan, 1991- Jul, 1996

CERTIFICATION:

CFA Level 3 Candidate - CFA Institute

WORKING EXPERIENCE WITH DESCRIPTION AND DATES:

Position	Head, Investment Management African Alliance Insurance Plc
Date	November 2019 till date

Schedule of duties:

- Set up the company's investment department upon resumption
- Gives strategic direction to African Alliance's Investment department.
- Manages the Company's entire investment portfolio of about ₦40 billion in line with stipulated regulatory guidelines while ensuring a balance between optimizing returns within acceptable risk threshold and safety
- Provides advice and make recommendations to Management and Board about investment opportunities and strategy
- Prepares and presents Investment Management report for quarterly Board Finance and Investment Committee Meetings
- Liquidity and treasury management
- Coordinates the Asset & Liability Management (ALM) Committee of African Alliance
- Oversees the investments of the Company across Fixed Income, Equities, Real Estate and Foreign Currency denominated Fixed Income asset classes
- The annuity portfolio returned 21% and deficit (mismatch) between Asset & Liability was significantly narrowed in 2020
- Aggregate investment income currently at 68% YTD versus 2021 target which translates to 14.7% return YTD

Position **Head, Portfolio Management**
Greenwich Asset Management Limited

Date July 2019 – October 2019

Schedule of duties:

- Supervised the day-to-day running of the Portfolio Management Unit
- Played an active role in the launching and registration of the Greenwich Alpha ETF (valued at about ₦900 Million) – the ETF’s performance remained broadly in line with the NSE-30 but outperformed its peers over the review period
- Managed clients’ equity portfolio of more than ₦5.5 billion, Money Market Fund of about ₦3.6 billion & the ETF and optimized returns on the Group’s proprietary fund by taking advantage of some volatility in the market
- Clients’ aggregate equity portfolio outperformed the broad market index by about 200bps in Q3

Position **Investment Analyst & Portfolio Manager**
AXA Mansard Investments Limited.

Date April 2015 - April 2019

Schedule of duties:

- Applied financial models and acts on equity investment recommendations thereby contributing a 10% outperformance of benchmark for 2016 YTD to achieve 106% of set budget as well as 700bps and 500bps average outperformance of benchmark for 2017 and 2018 YTD respectively
- Co-managed both equity and fixed income insurance funds of more than ₦40 billion, clients' customized (discretionary & non-discretionary) portfolios, annuity portfolios (~ N200 Million) including a ₦300 Million Equity Income Mutual Fund and a ₦25 billion Money Market Mutual Fund; ensuring funds’ investments are in line with specified mandates and within regulatory limits to generate superior returns.
- The AXA Mansard Equity Income Fund was among the top 5 funds that outperformed the Nigerian All Share Index in 2017 - exceeded broad market performance by 300 bps
- Oversaw and ensured the Compliance of AXA Mansard Investment’s products, procedures and all processes with all regulatory and AXA’s regional and global requirements.

Position **Head, Clients’ Services & Fund Administration Unit**
AXA Mansard Investments Limited.

Date July 2013 - Apr 2015

Schedule of duties:

- Initiated and played a major role in the registration processes of both the AXA Mansard Money Market Fund and the AXA Mansard Equity Income Fund with the Securities & Exchange Commission (SEC)
- Prepared Quarterly returns filings to SEC
- Initiated customer services policies as well as complaints and feedback procedures.
- Achieved 25% increase in AUM and 30% increase in client base between August 2013 and December 2014

Position / Grade

Unit Head, Underwriting Unit

Date

AXA Mansard Insurance plc, Abuja Regional Office, Abuja
April 2011 – July 2013

Schedule of duties:

Underwriting of various Insurance risks

- Supervised the day to day running of the unit covering Abuja and its environs
- Responsible for the various Quality Assurance processes for both retail and corporate policies.
- Achieved seamless and excellent service delivery to clients, reduced turnaround time from 72 hours to 24 hours, increased testimony by clients on the company's efficiency and increased referrals from clients.

REFERENCES:

Available on request
