

OLUKUEWU BISOLA MOTUNRAYO

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OBJECTIVE

To be an active part of an institution, building a world class identity within and outside Nigeria.

PERSONALITY PROFILE

I am solution-driven with communication, analytical, organizational and people management skills which have shown in different capacities over time. A well-seasoned sales specialist with vast experience in marketing and customer service gained in banking and real-estate, willing to work in a mutually beneficial environment where I can play a part in achieving set goals and objectives while facing challenges leading to personal development and company growth. I have displayed competence and capacity in different organizations whilst learning and developing my skills.

PERSONAL DATA

Date of Birth: January 20, 1992
Gender: Female
Nationality: Nigerian

EDUCATIONAL QUALIFICATION

Nexford University

MBA In View

University of Lagos

B.Sc Mass Communication 2008 – 2012

SMA College, Isolo, Lagos 2002 - 2008

TRAININGS AND CERTIFICATION

Credit School	March 2020
Advanced Financial Interpretation	June 2019
Key Accounts & Relationship Management	September 2018
International Trade Finance	April 2018
Guaranty Trust bank Training School	November 2017
Effective Customer Experience	February 2017
Federal Radio Corporation of Nigeria (FRCN)	
Basic Presentation	September 2014
Certificate in Project People Management, Cupe, Uk	August 2013

SKILLS AND COMPETENCIES

- Strong analytical and problem solving ability
- Good team player
- Good writing and verbal communication skills

- Good relationship and people management skills
- Solution oriented
- Proficiency in the use of Microsoft Office tools

EMPLOYMENT HISTORY

GUARANTY TRUST BANK

November 2017 – Present

Position: Relationship Manager

Key Responsibilities:

- Business development and advisory services to all customers
- Customer acquisition and retention
- Generating and sourcing quality assets and liabilities
- Resuscitating all dormant and inactive relationship
- Marketing of the banks products and services
- Upholding the culture and being a brand ambassador for the bank at all times

RESOURCES INTERMEDIARIES LIMITED

January 2015 - July 2017

Position: Guaranty Trust Bank (Contact Center Agent, Live chat, Mail team)

Responsibilities:

- Receiving inbound and outbound calls in the organization
- Treating all diaspora customers' requests
- Prompt resolution of complaints and requests via mails
- Cross selling and Up selling the Bank's products

ABUNDANCE PROVIDENCE HOMES AND ESTATES LIMITED

March 2014 – January 2015

Position: Executive Assistant/Marketing Executive

Responsibilities:

- Planning and scheduling executive meetings, providing administrative support to the MD.
- Marketing the company's properties
- Receiving inbound and outbound calls in the organization
- Development of marketing strategies to sell available properties
- Represent the company at events and exhibitions

NATIONAL YOUTH SERVICE CORPS (NYSC)

All Saints Secondary School, Ebonyi State.

March 2013 – March 2014

Position: English Language and Business studies teacher. Responsibilities:

- Educating students on good control and use of the English language.
- Teaching students the basics needed for the business world.
- Advising, assisting and encouraging young minds.

LAGOS TELEVISION (LTV)

August –October 2011

Position: Intern Responsibilities:

- Sourcing for news
- Programming, Editing of programmes
- Script writing, Vox pop.

REFEREE

On request.