

Experience

2011– Date

FIRST BANK NIGERIA LIMITED

LAGOS, NG

Assistant Manager (2020 – Date)

- One of only 3 people to achieve a triple promotion to this role based on high performance. Achieved in June.
- Lead teams to source, evaluate, structure and close debt financing deals, with more emphasis on strategic portfolio construction to ensure risks are diversified across client base.

Management Associate (2018 – 2020)

- Conducted detailed market and credit risk analysis for a N5bn Bank of Industry investment fund targeting an agricultural feed manufacturing company seeking to double its production capacity.
- Led a team to structure and close a \$5m Import Financing Facility deal with a major paint manufacturer
- Conducted fixed income transactions trading worth \$20m
- Ranked in the top 5% high potential talent pool and selected into the maiden edition of an exclusive rigorous management training program. Competencies covered include leadership, macroeconomics, financial analysis, risk management (market, liquidity, operational and project risks) and structured trade.

Assistant Banking Officer (2015 – 2018)

- Sourced, evaluated and structured a first-of-its-kind Export Finance Facility (EFF) worth N100m with a local soft commodities trading firm. The funds financed a 3x increase in cocoa beans exports to Europe within 3 years, while generating a 25% ROA for the bank.
- Sourced, evaluated and structured an Import Finance Facility (IFF) worth N2.5bn to finance the importation of raw maize for onward delivery to an identified off-taker. The deal included an Advanced Payment Sum (APS) of N1.5bn. Annualized ROA for the bank was 22%.
- Sourced, evaluated and structured Import Finance Facilities (IFF) worth \$10m to finance the importation of critical raw materials for major local manufacturing firms with annual revenues >N3bn.
- Provided post-closing value creation advisory support to clients to ensure optimized utilization of funds:
 - Advised a client on restructuring import payment terms using Letters of Credit to improve his risk profile, double import volumes and facilitate access to cheaper foreign exchange.
 - Supported a client to optimize inventory, thereby reducing holding costs and interest payments.
- Achieved 100% debt recovery rate on all financing facilities under my portfolio.

Banking Assistant (2012 – 2015)

- Supported in the structuring of an Import Finance Facility (IFF) of \$5m which was utilized by a downstream Oil & Gas Company to import 10,000mt of Premium Motor Spirit (PMS). Annualized ROA for the bank was 35%.
- Structured an Import Finance Facility (IFF) worth \$5m for a trading firm that deals in edible biochemical additives.
- Structured an Import Finance Facility (IFF) trade worth \$2m to fund raw material imports for a cosmetics manufacturing company.
- Worked as an Executive Trainee between 2011 and 2012.

Qualifications

2019	PRINCE2 PROJECT MANAGEMENT CERTIFICATE Practitioner	UNITED KINGDOM
2015	CHARTERED INSTITUTE OF STOCKBROKERS (CIS) Member	LAGOS, NG
2014	ASSOCIATION OF CERTIFIED CHARTERED ACCOUNTANTS (ACCA) Member	UNITED KINGDOM
2008	EBONYI STATE UNIVERSITY B.Sc. Applied Microbiology, 2 nd Class Upper Division	EBONYI, NG

Personal

I'm a part-time financial analyst for Nairametrics, an avid soccer fan, and looking forward to becoming a father of twins (and first-time father) by year's end.