

CHIAMAKA OBIOHA

LL.B, BL

LEGAL PRACTITIONER

CONTACTS



Lekki, Lagos State.



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EDUCATION

BL – Law

Nigerian Law School.

2016.

LL.B. – Law

University of Buckingham, UK.

2015.

CORE COMPETENCIES

- Litigation & Alternative Dispute Resolution
- Property Law
- Corporate Law
- Legal Research & Advisory
- Contract Drafting & Negotiation
- Company Secretarial

PROFESSIONAL SUMMARY

- Result-driven and dedicated personnel with 4-years industry experience advising top tier public and private sector clients and delivering high quality legal and regulatory support on a range of projects across diverse sectors including; Real Estate, Banking, Finance & Technology, Shipping & International trade.
- Ability to build and manage client relationships while exceeding client expectations by assessing client needs and ensuring excellent delivery.

WORK EXPERIENCE

Associate | December 2019 – Present.

Banwo & Ighodalo. Awolowo Road. Ikovi. Lagos State.

- ✓ Drafting, negotiating and reviewing complex commercial agreements, drafting court processes, legal opinions, terms of settlements, minutes of meetings and letters of demand.
- ✓ Manage litigation cases and resolve legal disputes on behalf of clients, including successfully negotiating a savings of N52M+ in a procurement settlement.
- ✓ Participating in legislative review including reviewing the draft crowdfunding rules for the Securities and Exchange Commission (SEC).
- ✓ Perform extensive case-related research into relevant laws and regulations. Member of the research team that successfully obtained a court order for the first share buy-back in Nigeria by Dangote Cement Plc.
- ✓ Company Secretary for asset management, oil & gas and shipping & Logistics Company and providing legal and business advisory services.
- ✓ Legal advisory to foreign Financial Technology (FINTECH) Companies seeking to start-up in Nigeria, providing legal opinions and solutions.
- ✓ Provided legal advice for the execution of the SOFTCOM, MTN & Lagos state government 'Help Now' project.
- ✓ Ensure regulatory compliance of companies and draft company policies.
- ✓ Conduct various due diligence and legal audit operations for mergers & acquisitions.
- ✓ Co-authored the chapter on Finance in Nigerian Entrepreneur's Handbook series by Fate Foundation

Associate | January 2019 – December 2019.

Okonio. Odiawa & Ehie. Ikovi. Lagos State.

- ✓ Drafting court processes, managed litigation cases, probate and matrimonial matters and represented clients in ADR & private negotiations.
- ✓ Provided legal advice for energy generating companies on electricity purchase. Performed legal research, interviews & drafted legal opinions.
- ✓ Represented a multinational oil and gas company in a debt settlement proceeding.
- ✓ Acted as sole legal officer and advisor to a real estate company.

SKILLS

MS Office



Analytical Thinking



Critical Thinking



Problem Solving



Time Management



Ability to work under pressure



Efficiency



Interpersonal Relationship skills



Organizational skills



Client Management



MEMBERSHIP

Active Member

Nigerian Bar Association.

Active Member

NBA, Section on Legal Practice.

WORK EXPERIENCE

Head of Marketing | June 2018 – December 2018.

Megamound Investment Limited. Lekki, Lagos State.

- ✓ Managed company's mass media campaign for new projects, increasing monthly sales by 40%. Handled external & internal presentations and tracked all projects' progress.
- ✓ Led a team of 10 and saw to their productivity, while handling recruitment.
- ✓ Employed marketing strategies that increased market performance by 25%.
- ✓ Implemented marketing initiatives, campaigns, and strategies to promote company products and brand name to potential customers.

Associate | January 2017 – June 2018.

Country Hill Attorneys & Solicitors. Lekki, Lagos State.

- ✓ Managed client relationships and negotiations. Drafted/reviewed contractual agreements & performed extensive research into relevant laws.
- ✓ Developed reports and firm presentations. Prepared letters, court processes and developed litigation strategies while supervising legal assistants.
- ✓ Prepared seminars on behalf of the firm and presented papers at meetings.

TRAINING/CERTIFICATIONS

Mediation | Centre for Effective Dispute Resolution, UK. In View.

Business Advisory, Taxation | Legally Engaged Academy. 2020.

Regulatory Compliance, Merqers | Legally Engaged Academy. 2020.

Projects and Infrastructure | Legally Engaged Academy. 2020.

Acquisitions and Takeovers | Legally Engaged Academy. 2020.

Legal Research & Legal Due Diligence | Legally Engaged Acad. 2020.

Energy & Natural Resources | Legally Engaged Academy. 2020.

Corporate Finance, Capital Markets | Legally Engaged Academy.

Introduction to Capital Markets | Banwo & Ighodalo.