

CHIAMAKA OBIOHA

LL.B, BL

LEGAL PRACTITIONER

CONTACTS



Lekki, Lagos State.



+234 81 6970 1334



obioha.philippa@gmail.com

EDUCATION

BL – Law

Nigerian Law School.

2016.

LL.B. – Law

University of Buckingham, UK.

2015.

CORE COMPETENCIES

- Litigation & Alternative Dispute Resolution
- Property Law
- Corporate Law
- Legal Research & Advisory
- Contract Drafting & Negotiation
- Company Secretarial

PROFESSIONAL SUMMARY

- Result-driven and dedicated personnel with 4-years+ industry experience advising top tier public and private sector clients and delivering high quality legal and regulatory support on a range of projects across diverse sectors including; Real Estate, Banking, Finance & Technology, Shipping & International trade.
- Ability to build and manage client relationships while exceeding client expectations by assessing client needs and ensuring excellent delivery.

WORK EXPERIENCE

Associate | December 2019 – Present.

Banwo & Ighodalo. Awolowo Road, Ikoyi, Lagos State.

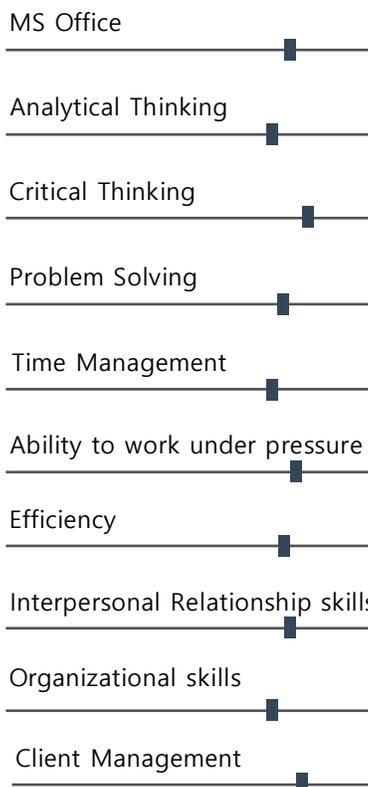
- ✓ Successfully negotiated a savings of N52M+ in a procurement settlement.
- ✓ Participated in the review of the draft crowdfunding rules for the Securities and Exchange Commission (SEC).
- ✓ Member of the team that successfully obtained a court order for the first share buy-back in Nigeria (Dangote Cement Plc's share buy-back).
- ✓ Company Secretary for an asset management, oil & gas and shipping & logistics company. Providing legal advisory services.
- ✓ Drafting, negotiating and reviewing commercial agreements.
- ✓ Legal advisory to International Financial Technology (FINTECH) Companies seeking to start-up in Nigeria & providing legal opinions and solutions.
- ✓ Ensure regulatory compliance of companies and draft company policies.
- ✓ Conduct various due diligence and legal audit operations for mergers & acquisitions.
- ✓ Co-authored the chapter on Finance in Nigerian Entrepreneur's Handbook series by Fate Foundation.
- ✓ Provided legal advice for the execution of the SOFTCOM, MTN & Lagos state government 'Help Now' project.

Associate | January 2019 – December 2019.

Okonjo, Odiawa & Ebie. Ikoyi, Lagos State.

- ✓ Drafting court processes, managed litigation cases, probate and matrimonial matters and represented clients in alternative dispute resolution processes, and private negotiations.
- ✓ Provided legal advice for energy generating companies on electricity purchase. Performed legal research, interviews & drafted legal opinions.
- ✓ Represented a multinational oil and gas company in a debt settlement proceeding.
- ✓ Acted as sole legal officer and advisor to a real estate company.

SKILLS



MEMBERSHIP

Active Member

Nigerian Bar Association.

Active Member

NBA, Section on Legal Practice.

WORK EXPERIENCE

Head of Marketing | June 2018 – December 2018.

Megamound Investment Limited. Lekki, Lagos State.

- ✓ Managed company's mass media campaign for new projects, increasing monthly sales by 40%. Handled external & internal presentations and tracked all projects' progress.
- ✓ Led a team of 10 and saw to their productivity, while handling recruitment.
- ✓ Employed marketing strategies that increased market performance by 25%.
- ✓ Implemented marketing initiatives, campaigns, and strategies to promote company products and brand name to potential customers.

Associate | January 2017 – June 2018.

Country Hill Attorneys & Solicitors. Lekki, Lagos State.

- ✓ Managed client relationships and negotiations. Drafted/reviewed contractual agreements & performed extensive research into relevant laws.
- ✓ Developed reports and firm presentations. Prepared letters, court processes and developed litigation strategies while supervising legal assistants.
- ✓ Prepared seminars on behalf of the firm and presented papers at meetings.

TRAINING/CERTIFICATIONS

Mediation | Centre for Effective Dispute Resolution, UK. In View.

Business Advisory, Taxation | Legally Engaged Academy. 2020.

Regulatory Compliance, Merqers | Legally Engaged Academy. 2020.

Projects and Infrastructure | Legally Engaged Academy. 2020.

Acquisitions and Takeovers | Legally Engaged Academy. 2020.

Legal Research & Legal Due Diligence | Legally Engaged Acad. 2020.

Energy & Natural Resources | Legally Engaged Academy. 2020.

Corporate Finance, Capital Markets | Legally Engaged Academy.

Introduction to Capital Markets | Banwo & Ighodalo.