

OLATOKE, Matthew Olalekan

Summary Profile	<p>I have six (6) years' cumulative experience spanning across Financial Advisory and Corporate Finance, Structured & Project Finance, Leveraged Finance, Financial Structuring, Transaction Structuring, Debt Restructuring of Alternative Investments, Energy (Oil & Gas, and Power), Infrastructure and Natural Resources. I am currently seeking opportunities in Traditional & Specialized Financing of Alternative Investments and Sustainable Development of Energy (Oil & Gas, and Power) Infrastructure & Real Estate, and Environmental & Natural Resources.</p> <p>Currently, I work as a Senior Associate, Corporate Finance & Advisory in Hamilton & George Advisers Ltd (H&G). At H&G, I play active roles in the Energy & Infrastructural space, one of which includes leading a team of analysts providing in-house Corporate Finance & Project Advisory functions to Century Energy Group. Prior to this, I worked as the Head of Project Finance Department of an Alternative Asset Management firm, Star Capitals and Asset Management Limited, where I was responsible for deal origination, Project Analysis and Evaluation, Transaction Structuring, and providing hands-on guidance for overall execution of projects mandates within the Infrastructure and Real Estate space. I have also worked as an Analyst in the Corporate Finance and Advisory unit of a foremost investment bank, Kedari Capital Limited and as a Financial & Investments Analyst at QC Investments Limited.</p> <p>I am an Associate member, (ACS), of Chartered Institute of Stockbroker (CIS) with considerable knowledge of Capital Markets and Alternative Investments, a program member of CFA Institute, Chartered Alternative Investments Analyst (CAIA) Institute, Energy Risk Professional (ERP) and Sustainability & Climate Risk (SCR) both from Global Association of Risk Professionals (GARP) Institute. I hold a Bachelor of Science degree in Chemistry from the University of Ilorin, as well as a Masters of Business Administration (MBA) in Finance, and Post Graduate Diploma in Economics, both from Obafemi Awolowo University, Ile-Ife, Osun State. I am currently a student of Master of Philosophy in Development Finance (M.Phil. Dev. Fin.) at University of Stellenbosch Business School, South Africa and also a Doctor of Business Administration (DBA) student at Swiss School of Business and Management, Switzerland, with a special focus on specialized financing of Alternative Investments and Sustainable Development of Infrastructure & Real Estate, Energy, Natural & Environmental Resources.</p>
Education	<ul style="list-style-type: none"> ❖ 2019 - date Doctor of Business Administration (DBA) <i>Swiss School of Business and Management, (SSBM) Geneva, Switzerland.</i> Areas of Interest: <i>Development Finance, Sustainable Infrastructure & Real Estate, Energy, Natural & Environmental Resources.</i> ❖ 2019 - date Master of Philosophy in Development Finance (M.Phil. Dev. Fin.) <i>University of Stellenbosch Business School, (USB) Cape Town, South Africa.</i> Areas of Interest: <i>Development Finance, Project & Structured Finance, Infrastructure, Energy & Alternative Investments.</i> ❖ 2015 - 2017 Post Graduate Diploma in Economics (CGPA: 60%) <i>Obafemi Awolowo University, Ile-Ife, Osun State, Nigeria.</i> ❖ 2012 - 2015 Master of Business Administration (MBA; Finance) (CGPA: 60%) <i>Obafemi Awolowo University, Ile-Ife, Osun State, Nigeria.</i> ❖ 2010 - 2012 Professional Diploma in Business Administration (PDBS) <i>Chartered Institute of Administration (CIA)</i> ❖ 2006 - 2010 BSc. Chemistry: University of Ilorin, Kwara State.
Technical Competence Summary	<p>Investment Banking</p> <ul style="list-style-type: none"> ▪ Structured & Project Finance, Syndication and Structuring ▪ Corporate Finance (Debt and Equity Capital) ▪ Financial Advisory, Restructuring, Mergers & Acquisitions ▪ Infrastructure Finance and Public Private Partnerships Advisory ▪ Business Valuation, Financial & Economic Analysis/Modelling and Investment Appraisal ▪ Business and Financial Research/ Intelligence

**Technical
Competence
Summary**

Deal Origination and Client Coverage

- Origination/ Business Development - opportunity identification and pitch development
- Client Relationship Management
- Sectoral Coverage and Market Analysis - Infrastructure, Real Estate & Hospitality, Energy (Power, Oil & Gas & Renewable) & Mining.

Project Management

- Project Planning & Initiation
- Project Monitoring & Control - milestone, cost & time tracking
- Project Risk Assessment, Management and Control

Strategy Articulation & Strategic Planning

- Business concept articulation and development
- Business Strategy, Development, Review, Improvement and Implementation Support
- Corporate Strategic Planning - Development and Implementation of Planning Frameworks

Management Consulting and Business Advisory

- Corporate Restructuring
- Business Process Improvement
- Budgeting and Financial Management
- Organization Design and Human Resources Optimization

Soft Skills - Strong Analytical, Numerate and Problem-Solving Skills, Good Interpersonal Skills, Negotiation Skills, Result Oriented, Good Team Building and Management Skills, Strong People Management Capabilities.

Other Skills

Business Automation - Advanced Microsoft Suite Capabilities (Excel and Power Point)

**Work
Experience**

Feb. 2020 - Till date Hamilton & George Advisers Limited

Role: Senior Associate, Corporate Finance & Project Advisory

Responsibilities

- Project appraisal and investment financing solutions of upstream and midstream petroleum and Gas assets, Infrastructure and Real Estates with application of analytical techniques, financial modeling & Analysis, profitability analysis, projections & valuation, Risk & Scenario analysis.
- Preparing, analyzing, validating and testing detailed financial models, feasibility studies for co-investment projects in oil & gas assets and Infrastructure, and Real Estate development projects.
- Drafting, implementation and maintenance of economics & financial models and frameworks to guide investment decision making.
- Preparing necessary documents for potential business deals with prospective partners and package proposals/bids for commercialized services.
- Active involvement in assessment and evaluation of upstream Petroleum and Gas acquisition targets (onshore and offshore) and Critical Energy Infrastructure within Nigeria with a view to the acquisition of participatory/equity interest/Risk Sharing Services and development of the field assets to production.

✧ **Dec 2018 - Dec 2019** Star Capital & Asset Management Limited, Lagos

Role: Head (Project & Structured Finance Covering Real Estate & Infrastructure) & Group CFO

Job Coverage

- Advise on Projects and Investments, including Structured and Project Finance, Debt Restructuring, Debts and Equity financing.
- Lead/ coordinate negotiation efforts on all potential deals.
- Undertake business development trips to identified clients to build relevant relationships and manage exiting ones.
- Ensure quality assurance on all deliverables working closely with project execution teams - construction, marketing and external project parties.
- Sell the institution's products to new and existing client base.

✧ **Nov 2017 - Dec 2018** Kedari Capital Ltd., Lagos

Role: Analyst, Corporate Finance & Advisory Unit

Job Coverage

- Investment and Financial Analysis & valuations using relevant valuation techniques
- Financial Modeling and Market Analysis (Infrastructure, Financial Services, Real Estate & Hospitality, Energy (Power, Oil & Gas) & Mining.
- Development of Proposals, Pitch Documents, Marketing Materials, Information Memorandum, Teasers and Private Placement Memorandum.

✧ **Feb 2015 - Oct 2017** QC Investment Limited, Lagos

Role: Financial & Investment Analyst

Job Coverage

- Feasibility Studies, Market Research and Business Plan Development
- Financial Analysis and Modelling, and Business Valuation.

<p>Select Transaction Experience</p>	<ul style="list-style-type: none"> ✓ Team Member of the Transaction Adviser on Africa-Focused “Target Energy Infrastructure Acquisition and Optimization Project” . (\$14Billion) ✓ Team Member of the Transaction Adviser and Mandated Arranger for the Development of 1,000 Hostel accommodation for a Private University in Nigeria under a Build, Own, Operate and Transfer (“BOOT) model. (\$12Million). ✓ Team Member of the Financial Adviser on an Asset-Backed Note Issuing Program for a Real Estate Development Project (\$25Million) ✓ Team Member of the Financial Adviser on an Asset Re-financing via Debt Restructuring of an acquired Operating Asset (FPSO) in the Oil & Gas Sector (\$12 Million) ✓ Team Member of the Financial Adviser on Structured Debt Raise for an Oil & Gas Client on the acquisition of an operating asset (FPSO). (\$250Million) ✓ Team Member of the Transaction Adviser on the Development of Commercial and Economic Plan and the associated Financial Model on behalf of a client (Oil & Gas) for the purpose of Nigeria Flare Gas Commercialization Program. (\$25Million) ✓ Valuation of a Property Development Company for the purpose of Capitalization of “ Deposit for Shares” Fund and Divestment Exercise ✓ Relationship Manager for the Project & Structured Finance program for Various Real Estate Assets in Star Capital & Assets Management Limited’ s Asset portfolio for Facility Management. ✓ Relationship Manager of the Project Promoter on an Asset-Backed Note Private Placement Exercise of selected Estates Development in Lagos State. ✓ Relationship Manager of the Project Promoter on a Joint Venture for Development and Sales Agreement for a Real Estate Housing Project. (\$75Million). ✓ Team Member of the Financial Adviser and Fund Arranger for a Land Reclamation and Smart City (Real Estate) Development Project (\$92 Million). ✓ Team Member of the Financial Adviser and Fund Arranger for the Redevelopment of LSPDC House under a Concession Arrangement (\$4.7Million). 	
<p>Selected List of Training Attended</p>	<ul style="list-style-type: none"> ✓ Financial Analyst Training ✓ Project & Structured Finance Course. ✓ Corporate Finance & Business Valuation Training. ✓ Oil & Gas Industry Operations & Markets ✓ Financial Modelling & Valuation Training 	<ul style="list-style-type: none"> ✓ Effective Presentation Skills ✓ Private Equity & Venture Capital Course ✓ Alternative Asset Investments Analysis ✓ Effective Business Writing Skills ✓ Effective Time Management ✓ Project Management Fundamentals
<p>Professional Memberships & Programs</p>	<ul style="list-style-type: none"> ✧ Chartered Institute of Stockbrokers (CIS), Nigeria - Associate Chartered Stockbroker (ACS) ✧ Institute of Strategic Management of Nigeria - Associate Member. ✧ Chartered Financial Analyst (CFA) Institute - Level II Program Candidate ✧ Energy Risk Professionals (GARP-ERP)-LEVEL II Program Candidate. ✧ Sustainability and Climate Risk Certificate (GARP-SCR) - Program Candidate ✧ Chartered Alternative Investment Analyst (CAIA) - Level I Program Candidate. ✧ Association of Chartered Certified Accountants (ACCA) - Student Member. 	
<p>Referees</p>	<p>Available on Request</p>	