

OMOROGIEVA B. EGHIANRUWA

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To Whom It May Concern,

I am writing to signify interest in Dunn Loren Merrifield (DLM). I am a pro-active and intuitive individual who holds a master's degree in Finance from Lancaster University and a Level II candidate of the CFA institute program. I have worked in the various sectors of the financial services industry and believe I have nurtured the skills and character required to perform at the highest standards, prioritise responsibilities, utilise resources efficiently and make valuable contributions to the organisation's objectives.

My interest in this opportunity is owing to DLM's commitment to piloting ingenuity and its deep network of highly skilled colleagues which can offer incredible mentorship opportunities for me. The principles behind DLM's culture as a global institution with high ethical standards which enables growth and economic progress through quality service delivery to its clients, building strong relationships, and delivering innovative products/services are fascinating. I am also enthusiastic about DLM's enterprising drive which I believe will be an opportunity to flourish with unique ideas in this role at the heart of market-moving transactions which reshapes industries and the world, stimulate my professional abilities and establish a long-term career at the company.

My strengths in finance can be seen through robust analytical skills nurtured extensively by working with large datasets while conducting critical research analysis on quantitative portfolio strategies using Excel and MATLAB packages. I also possess problem-solving abilities evidenced in research conducted on over six-hundred global companies for the Embankment Project for Inclusive Capitalism to analyse problems, construct a model and workout innovative practical solutions for these complex challenges. During my time at United Capital, I genuinely enjoyed developing substantial relationships with clients while providing quality services that enhance their financial journey. I have strengthened my knowledge of financial and economic trends, successfully applied this knowledge in delivering excellent pre and post investment solutions thus, contributing to the growth of United Capital. I have also had experiences working on projects as a Trainee with Icons Insurance Brokers related to adequate planning and attention to detail in accomplishing targets while prioritising objectives and identifying measurable outcomes.

These experiences have not only proven my abilities in working in a fast-paced financial institution, it has helped me develop dynamic skills which have also been transferred to entrepreneurial activities and extracurricular activities such as a volunteering for financial inclusion CDS group during my national service (NYSC), acting as an academic student representative for MSc Finance at Lancaster University and as the Graduate College Events Officer where I succeeded in handling difficult situations with tact and diplomacy.

I strongly believe I can effectively transfer strong cognitive and technical skills developed from previous experiences on this job to proffer solutions to complex challenges and develop my talent to create long-term value. Thank you for taking the time to read my application. I look forward to hearing from you soon.

Yours faithfully,
Omorogieva B. Eghianruwa

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A result oriented, passionate MSc Finance graduate with an entrepreneurial drive, currently working towards achieving the CFA charter. Nurtured the ability to motivate teams to high performance, with a proven track record of successfully developing and communicating solutions to complex challenges and delivering tasks within a timely manner to achieve evident objectives.

PROFESSIONAL EXPERIENCE

Client Advisory (NYSC), United Capital Plc, Abuja

Sep 2019 – August 2020

- Provided client advisory services on financial market trends and investment opportunities in local and foreign-denominated mutual funds, securities, portfolio management schemes and cross-selling into consumer finance.
- Developed innovative strategies for identifying viable pipelines (new client acquisition) and managed professional relationship with clients and their investment; offering insights to aide decision-making processes thus increasing AuM and revenue growth of the organisation.
- Analysed financial performance of the regional business and recommending solutions thus managing upwards.

Research Analyst, Embankment Project for Inclusive Capitalism (LUMS), Lancaster

Jun 2018 – Nov 2018

- A project initiated by the Coalition for Inclusive Capitalism and EY with collaborative efforts from a network of over 20 global companies aimed at developing a framework for inclusive long-term value creation and ESG investing.
- Challenged with analysing accounting methods and financial performance of S&P 500 and Fortune 100 companies, employed strong work-ethic while prioritising tasks and resourcefulness when selecting data analysis techniques that best reflect true performance and presenting results that have been published, interpreted and communicated for decision-making.

Executive Trainee, Icons Insurance Brokers Ltd, Abuja

Nov 2016 – Sep 2017

- Facilitated general insurance brokerage for clients (including aviation) and worked directly in developing technical bids to prospective clients. Developed models to help enhance the reporting of data such as rates, premium remittance, deductibles, and claims.
- Performed initial assessment of accounts during internal audits and tax filings.

EDUCATION & QUALIFICATIONS

LANCASTER UNIVERSITY, United Kingdom

2018

MSc Finance [Grade Achieved: Merit]

Modules: Quantitative Methods for Finance (with Econometrics); Advanced Corporate Finance; Financial Reporting & Analysis; Fixed Income Analysis; Advanced Investment Management; Financial Markets; Financial Databases; Quantitative Portfolio Strategies.

Key Research: Predicting the Cross-Section of Equity Returns: An Analysis of Persistence of Momentum Strategies (using MATLAB)

Passed CFA Level I Exam

Lancaster Award (Gold Category); Lancaster Student Representative Award (Silver Category)

NASARAWA STATE UNIVERSITY, Nigeria

2016

BSc (Hons) Banking and Finance [Grade achieved: Second Class Upper Honours - Top 7 class rank]

Key Modules: Banking & Finance; Accounting; Economics; Monetary Policy; Capital Markets; Project Management; Psychology

TRAINING/SKILLS

Training Courses: Bloomberg Market Concepts (BMC); NAICOM Anti-Money Laundering; Business & Financial Modelling (in progress)

Cognitive Competencies: Teamwork, Problem-solving, Analytical skills, Communication, Leadership, and Business Acumen

Technical Skills: Excel, DataStream, MS Office (Advanced); MATLAB, Bloomberg (Intermediate); VBA, SPSS (Beginner)

ENTREPRENEURIAL ACTIVITIES

Founder/Researcher, Icons Analytics Ltd, Abuja

Dec 2018 – Present

- A start-up company with a mandate to deliver financial research, valuation, and detailed analytics, develop market insights using quantitative and qualitative information to provide consultancy services.
- Performed evaluative research on over 600 top global companies using key performance indicators, risk-adjusted returns, and valuation multiples to proffer solutions to influence decision-making for managerial and regulatory processes, e.g. US SEC Advisory Committee.
- Promoting financial literacy through presentations, media, and articles.

INTERESTS/EXTRA-CURRICULAR ACTIVITIES

NYSC Financial Inclusion Community Development Service (CDS)

Aug 2019 – July 2020

A community service aimed at coaching financial literacy and awareness among peer groups, professionals, petty-traders, and associations.

Lancaster University Community Fridge (Fridge Management Volunteer)

Dec 2017 – Jan 2019

Volunteered in reducing food waste, a growing global environmental and economic threat. Raised awareness and saved 1.5 tonnes of food.

Graduate College Events Officer (PG Board)

Feb 2018 – Oct 2018

Planning, budgeting and organising college events (including summer BBQ, Grad Fest, PGR events) and reporting at PG Board meetings.

MSc Finance Academic Course Representative

Oct 2017 – Sep 2018

Taking feedback from colleagues and representing students at faculty forums and staff/student meeting towards improving the learning process for current and future students of the program. Also collaborated in organising careers and social events for colleagues.

Public Relations (Volunteer), Devatop Centre for African Development

Jun 2017 – Sep 2017

Creating campaigns for awareness against human rights infringements in Nigeria. Acting against human trafficking and planning the fundraiser for Devatop anti-human trafficking day 2017 event.