

Iseyemi, Damilola Tosin

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Career summary	<ul style="list-style-type: none">• Big four Corporate finance specialist with experience in financial advisory, buy and sell side advisory, business valuation and business planning across different business sectors, providing services to strategic and financial investors.• Sector engagement across banking, insurance, entertainment, industrial chemicals, real estate, upstream oil & gas, and retail.• Three years corporate finance experience with KPMG Nigeria.• Core experience in retail banking operations providing support for business and product development, transaction processing and operational process improvement.• B.Sc. Accounting (2nd Class Honours) – University of Lagos, Lagos
Relevant work experience and achievements	<p>KPMG Deal Advisory Nigeria (Nov. 2017 till date) Senior Associate</p> <ul style="list-style-type: none">• Carry out in-depth financial statement analysis and due diligence on target companies, identified by potential investors, across different sectors of the economy in Nigeria and other African countries;• Built comprehensive financial models to evaluate strategic options for clients including project financing, funding gap assessment, financial projections and other strategic alternatives;• Performed valuation of several companies using applicable valuation methodologies;• Carry out commercial due diligence and industry assessment on target companies while highlighting market opportunities, industry trends, red flags and impact on the transaction;• Conduct financial model reviews to support strategic expansion and fund-raising activities carried out by my clients;• Identification of business opportunities through market research and potential service offerings pitches;• Preparation of investment teasers and information memorandums for sell side transactions; and• Supervised and provided necessary technical guidance to team of associates and analysts. <p>Standard Chartered Nigeria (Feb. 2013 – Nov.2017) Lending Operations Supervisor</p> <ul style="list-style-type: none">• Oversight of the processing of cash and security-backed (overdraft) lending products• Supported the migration of retail products processing from physical documents to e-processing which reduced turnaround time from average of 7 days to 3 days• Collaborated with a cross-functional team in the processing and tracking of a record 850 personal portfolio applications which helped increase the business revenue by over 50% from 2012 to 2014.• Optimised credit card processing time by tracking the progress of customer's application, this reduced turnaround time on credit card processing from 10 days to 3 days• Supervise of all credit card maintenance request post-production of the card• Identifying and managing potential risk issues for the lending operations unit including the analysis of potential gaps of all processes.• Reconciliation of high-risk suspense accounts within the lending space to ensure that key controls are put in place with regards to items flowing into these accounts• Conducting monthly risk assessment on lending and liabilities products to ensure risk mitigation of the retail products

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Transaction details		
Sector	Transaction details	Role
Consumer markets	Financial model build, funding gap assessment and business restructuring advisory services for a leading Nigerian conglomerate with business interests in diverse sectors (Industrial chemicals, plastic films manufacturing and dairy products).	Team Lead
	Financial due diligence and SPA advisory services to AR Packaging in respect of its acquisition of Nampak Cartons Nigeria.	Deputy Team Lead
	Financial due diligence services to a private equity firm in respect of its proposed investment in a leading Aluminium Company in Nigeria.	Deputy Team Lead
	Commercial due diligence services to ACA with respect to its investment in Daraju Industries Limited.	Deputy Team Lead
Real Estate	Financial forecast review and valuation of four shopping malls owned and operated by a property management company in Nigeria.	Team Lead
	Financial model build for a property development company for its proposed set up of an entertainment arena.	Team Lead
	Commercial due diligence for a property development company on its proposed acquisition of a hyper market in Nigeria.	Team Lead
Financial services industries	Financial due diligence services to Access Bank on its acquisition of Cavmont Bank in Zambia.	Deputy Team Lead
	Financial due diligence for a global investment firm with respect to its proposed investment in a leading insurance company in Nigeria.	Team Lead
	Financial due diligence for a leading insurance company in Ghana with respect to its proposed investment in an insurance company in Nigeria.	Deputy Team Lead
	Human resource due diligence for a Nigerian Bank on its proposed acquisition of another Bank in Nigeria	Team Lead
Oil and gas	Financial model review for an upstream oil and gas player for its proposed debt raising.	Team Lead
	Financial statement assessment for an oil and gas servicing company for its proposed fund raising for strategic expansion	Team Lead
Education	Financial model build and funding gap assessment for a Nigerian Government Parastatal with respect to its investment in a private university.	Team Lead
	Prepared investment teaser for a top secondary school in Lagos seeking to raise funds	Team Lead

Education and professional membership	
Education and professional membership	University of Lagos, Akoka, Yaba, Lagos (May 2006 – June 2010). Bachelor of Science Degree (B.Sc) Accounting Achieved: 2:1 [Second Class Upper Division]
	Institute of Chartered Accountants of Nigeria (ICAN) (May 2015) Associate Chartered Accountant (ACA)
	Certificate of Excellence, Dbrown Training Advanced Financial Modeler

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Transferable skills

Skills

- Financial modelling
- Market research
- Transaction structuring
- Financial analysis
- Corporate valuation
- Presentation
- Business writing
- Client and relationship management

Other areas of interest

Areas of interest

- Foreign exchange
- Alternative investments
- Sports and fitness
- Technology
- Music
- Networking