

## AWE-OBE, RAPHAEL OLUBUSAYO

### PROFILE

I am an associate in a top law firm in Nigeria with track records in the Energy Sector, shortlisted as a finalist in the 2019 ESQ Nigerian Legal Awards under the Energy and Power category. I am a key member of the Transaction Advisory Services (TAS) Group, advising top corporations cutting across the various sectors of the Nigerian economy. I am also a member of the Governance, Risk and Compliance Services Group. I have advised on several power projects, especially projects under the REA's Energizing Economies Initiative. I have gained a considerable amount of experience in the energy and finance sectors in a short period of time working on sophisticated transactions. I am also a secondee in the compliance department of a top insurance broker company with a bid to organizing the company's legal department; whilst still being a key member of the TAS Group of my Firm.

### BIO-DATA

Gender: Male

Date of Birth: 17<sup>th</sup> July, 1994

### EDUCATION

#### **NIGERIAN LAW SCHOOL, KANO**

**(2016 – 2017)**

Barrister-at-Law (B.L.)

Second Class Honours (Upper Division)

#### **UNIVERSITY OF LAGOS, LAGOS**

**(2011 – 2016)**

Bachelor of Laws (LL.B)

Second Class Honours (Upper Division)

### EXPERIENCES ASSOCIATE AT PENTAGON PARTNERS LEGAL PRACTITIONERS

December, 2018 till date

#### **Finance – Capital, Project and Structured**

- Member of team advising a top telecommunication infrastructure company on a capital raise of Thirteen Billion Naira through debt financing.
- Member of team advising on a capital raise for a top insurance company in Nigeria through equity financing in line with the recapitalization circular issued by National Insurance Commission.
- Member of team advising OML 26 on the creative conversion of flare gas into lean gas and subsequent conversion of the gas to power to be delivered to the surrounding host communities through a dedicated Independent Power Plant.
- Member of team that advised a top food service company in Nigeria on capital raise of Three Hundred Million Naira through equity and debt financing. Drafted the term sheet for both equity and debt financing, the shareholders' agreement and the shares purchase agreement.
- Member of team, Legal Advisory Services for the development of a hybrid power solution for supply of uninterrupted power to selected Plazas at Balogun Market, Lagos State.

*Certificate of Completion – FMDQ Course on Introduction to Derivatives; Corporate Finance Institute Certificate – Introduction to Derivatives; Corporate Finance Institute Certificate – Introduction to Corporate Finance.*

#### **Governance, Risk and Compliance**

- Member of Governance, Risk and Compliance Services Group of the Firm regularly advising and facilitating formation of business organizations (providing pre and post incorporation advisory), obtainment of requisite licenses and providing regulatory compliance services.
- Team Lead, registration of a C-Corporation engaged in the Technology industry in Texas, United States.

- Prepared a Corporate Governance Framework for Raeanna Limited. Organized and coordinated all the Board of Directors Meetings for Kaptain Foods. Prepared Anti-Money Laundering and Combating the Financing of Terrorism policy and Disaster Recovery and Business Continuity Policy for Rensource Limited
  - **In-House Counsel and Compliance Officer at Insurance Brokers of Nigeria Limited**
- I was seconded to the Compliance Department of an Insurance Broking company, Insurance Brokers of Nigeria Limited (IBN) whilst still being a key member of the Transaction Advisory Services Group of my Firm. I designed an automated compliance tracker using Microsoft Office Excel to keep the company in compliance with regulatory requirements especially with the National Insurance Commission (NAICOM). I also created a compliance tracker and reporting system for internal compliance with company's policies. I reviewed relevant laws and policies issued by NAICOM, the Nigerian Council of Registered Insurance Brokers (NCRIB), and other regulatory bodies as well as monitoring changes in the extant laws and policies. I also provide project risk advisory.

#### **Corporate & Commercial**

- Member of team advising Ariaria Market Energy Solutions Limited on corporate restructuring towards meeting up its mandate in powering up all shops in Ariaria International Market, a project under the Energizing Economies Project of the Rural Electrification Agency.
- Member of Team advising a top telecommunication infrastructure company (holder of an NCC Infracore Licence) on expansion into eight (8) African countries.
- Drafted and reviewed several agreements including Assets Contribution Agreement, Loan Agreement, Exclusive Partnership Agreement, Brand Ambassador Agreement, Talent Management Agreement, Trust Deed, Shareholders' Agreement, Tenancy Agreement, Service Level Agreement, Tenancy Agreement, Deed of Assignment, Deed of Gift, Term Sheet, Collaboration Agreement, Gas and Supply Purchase Agreement, among others.
- Member of team that advised Gokada on expansion of its business. Prepared policy documents and regulatory laws to be adopted by state governments.

#### **Fintech, Media & Entertainment**

- Member of team advising a leading provider of off-grid energy solutions to economic and industrial clusters all over Nigeria on the procurement of Mobile Money License, Super-Agents License and Short Codes License. Member of team advising a Mobile Money Operator License holder on the sale of majority stake in its company to Jumia.
- Manages the business affairs of top Nollywood artistes and entertainers in Nigeria. Represents Ini Edo on all her transactions.
- Drafted Content License and Distribution Agreement between Foston Musik Limited and Tobeckukwu Victor Okoh (Peruzzi).

#### **Tax Advisory**

- Member of team advising two solar energy solutions companies on the procurement of Pioneer Status Incentive.
- Member of team that made a presentation before the Technical Committee of the Nigerian Investment Promotion Commission for Pioneer Status Incentive application for Oolu Solar.
- Advised Rensource, a renewable energy startup on the tax implications on its P&D Contract for the provision of power at Sabon Gari Market, Kano. Reviewed and split the P&D Contract to protect the Client from income tax exposures especially as it relates to Transfer Pricing regulations.

#### **Real Estate**

- Team Lead, Legal Advisory Services for the sale of a property for the sum of 48 Million Naira (₦48,000,000) at Lekki partly financed by bank loan. Team Lead, Legal Advisory Services for the

purchase of a property for the sum of Sixty-Eight Million Naira (₦68,000,000) at Ikota area of Eti-Osa Local Government.

- Manages the real estate portfolio of the firm. Team lead on perfection of titles transactions.

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**ASSISTANT COMPANY SECRETARY AT FORTHRIGHT GROUP**

**(NATIONAL YOUTH SERVICE CORPS)**

December, 2017 - November, 2018

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**EXTERN AT FESTUS KEYAMO CHAMBERS**

June, 2017 – July, 2017

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**DEBATER AT 2<sup>ND</sup> ALL NIGERIAN UNIVERISTY DEBATING CHAMPIONSHIP**

January, 2015

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**INTERN AT OLAYINKA OWOEYE & CO.**

July, 2014

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**SKILLS AND ABILITIES** Ability to work under pressure with minimal supervision; Good Drafting skill; Proficiency in Microsoft suites; Advocacy skill; Good Communication Skill (oral and written); Imaginative; Research and analysis; Project management; Leadership skills; Analytical ability and problem-solving skills.

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**LEADERSHIP** Coordinate the real estate group of my firm; Interim head of the Legal Drafting Department of the Bagauda Law Clinic, Nigerian Law School, Kano, for the purpose of drafting a bail application for one of our clients pending his trial, 2017; Honourable member of the Students' Representative Council at the Nigerian Law School, Kano Campus, 2017; President of the C&S Students' Campus Fellowship in 2016; Editor-in-Chief of Delamp Magazine in 2015.

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**CERTIFICATIONS**

- CFA Institute Investment Foundation Certificate, 2020.
- 2020 – Certificate of Completion, Virtual Program Experience at White & Case.
- 2019 – WIPO Certificate for General Course on Intellectual Property.
- 2018 – LinkedIn Learning Certificate of Completion for the Course, “Understanding Patents: A Deeper Drive.”
- Clinician at the Bagauda Law Clinic, Nigerian Law School, Kano Campus.
- Diploma in Desktop Application and Design at McAdolph Institute of Information Technology (MIIT).

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**AWARDS & ACHIEVEMENTS** Finished Top 4% from the Nigerian Law School, 2017; Graduated Top 15% from the Faculty of Law, University of Lagos, 2016; Certificate of Honour, Justice Kayode Eso Chambers, 2012; Best graduating student, Desktop Class, McAdolph Institute of Information Technology (MIIT), 2011; MIIT Scholarship for best result in the entrance examination, 2010.

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**INTERESTS** Energy; Finance; Intellectual Property; Capital Market; Taxation; Fintech; Corporate Law.

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**REFERENCES** AVAILABLE ON REQUEST